

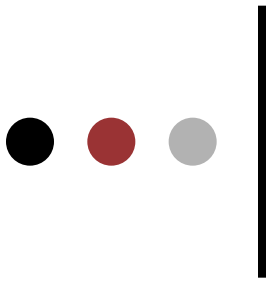


# From talk to Action

GTI Conference  
April 20, 2010



**R R I**  
Rapid Results Institute



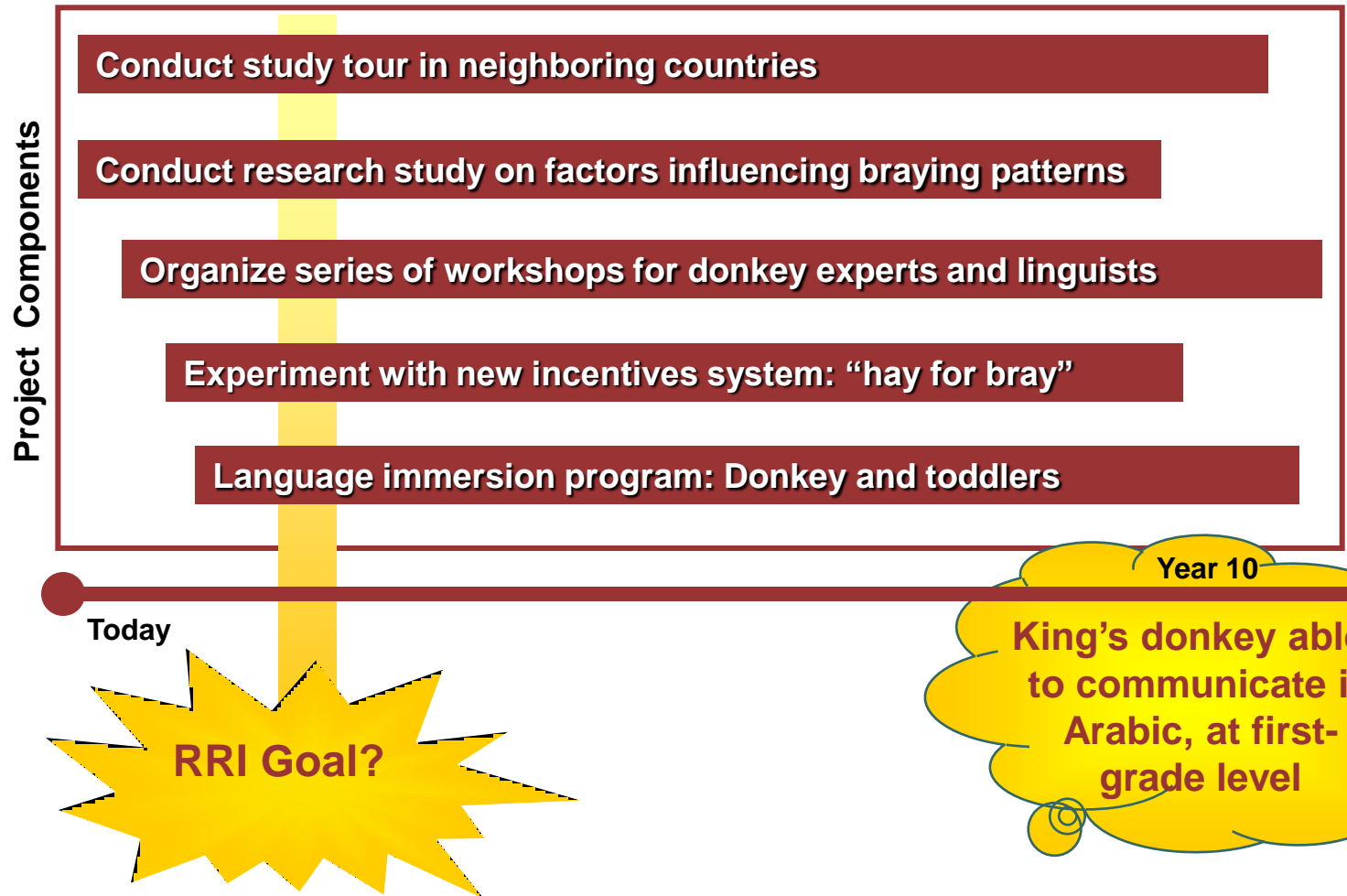
What is your experiences and frustrations in moving your work forward?



# One Man's Definition of Insanity

Doing the same things over and over  
again... and expecting different  
results

# Jeha, the King, and the Donkey...





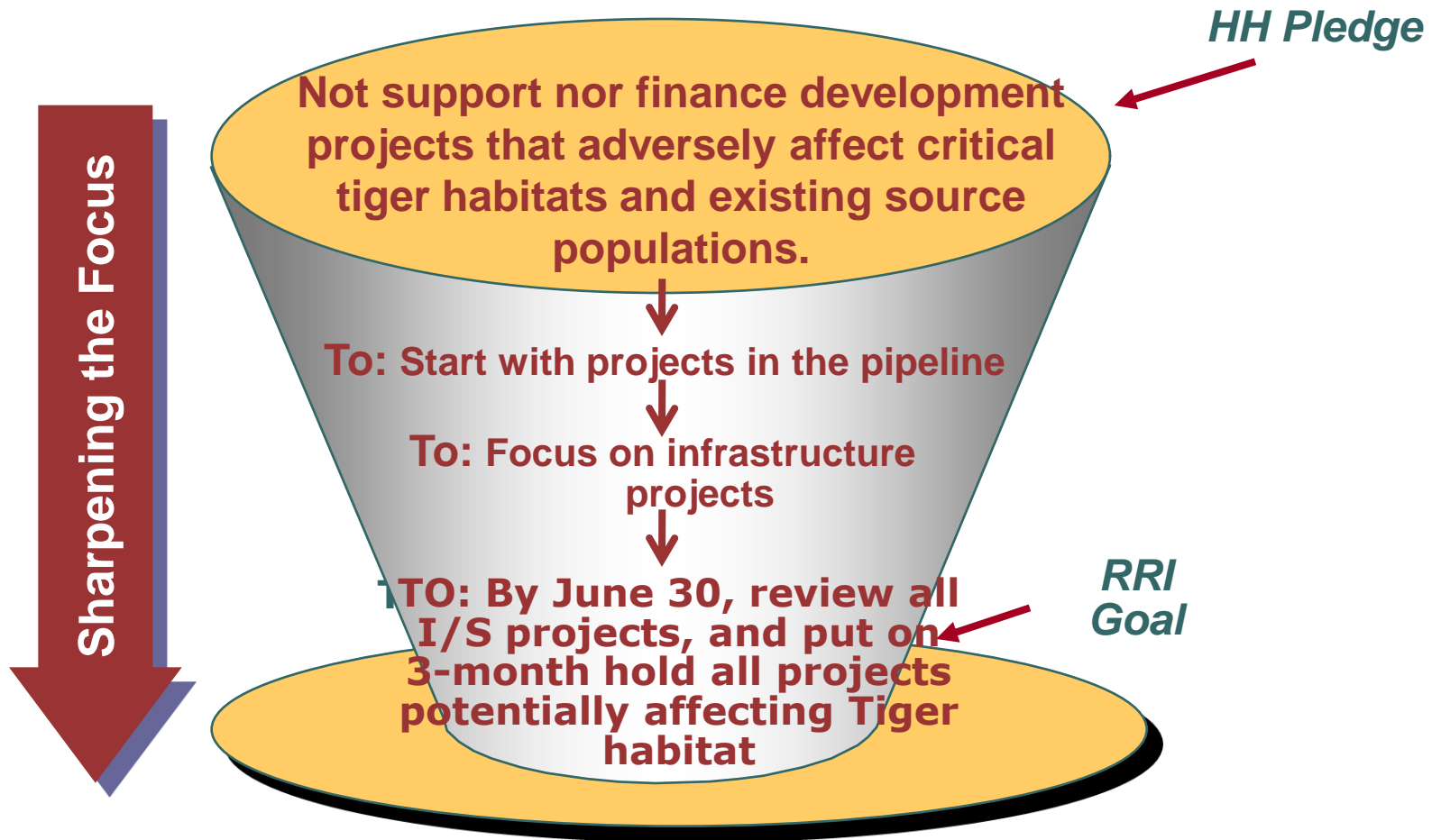
## What makes the RRA process different?

It creates the opportunity to practice something different:

- Focus on results
- Short learning cycle
- Differentiated and adaptive leadership
- Groups that have the right composition and
- are empowered
- Roles that are played out to support results

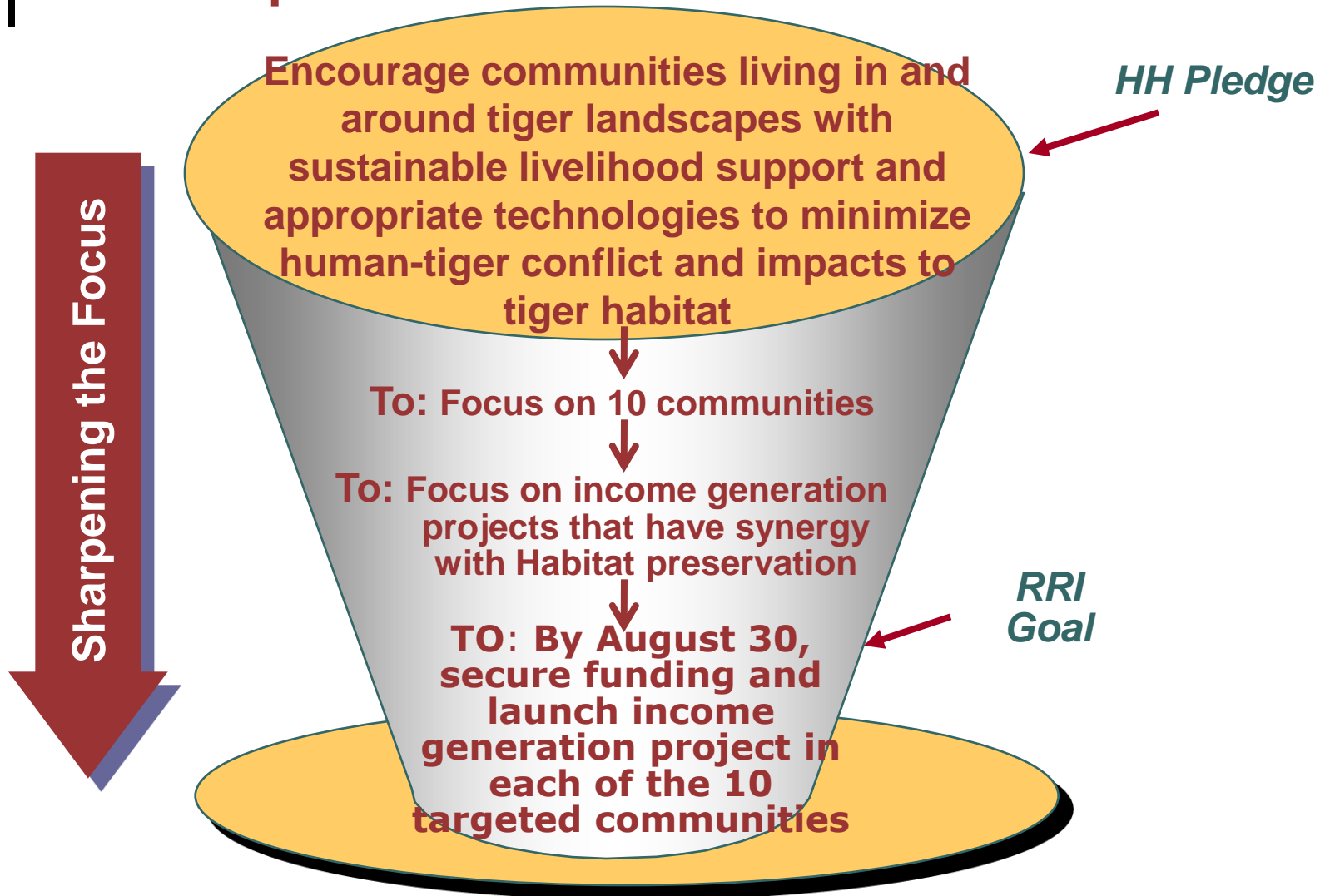
# From HH Pledge to RRI Goal

## Example # 1



# From HH Pledge to RRI Goal

## Example # 2





# Guidelines for “100-day” Pledge

- Directly connected to one of the HH pledges – not just a step towards achieving it
- Sharply defined – and easy to measure
- Forces us to deal with the tough issues, but in a smaller and more manageable scale
- Can generate momentum, excitement, and learning about the longer term pledge



Take one HH pledge and make it results oriented and actionable

If time, make a second HH pledge actionable

Once you are satisfied with the result, identify:

In order to make it work in your country:

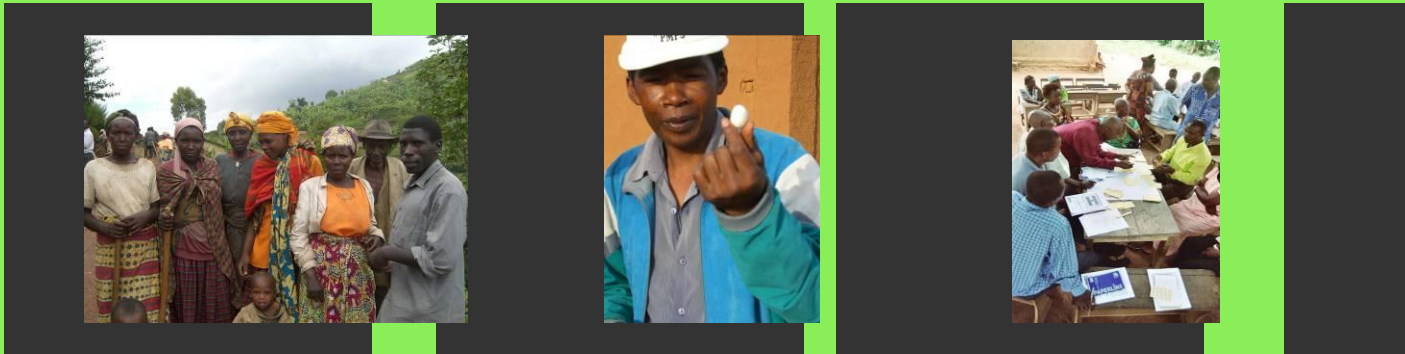
- What leadership support do you need?
- Who are the right people to move it forward?
- What is the very next step?



# Caveat Emptor

1. You need to put the right elements in place
  - Right Sponsorship
  - Right Team
  - Proper Context
  - Coaching and Facilitation Support
2. You need to be ready to continue to lead after the initial 100 days
  - Follow up RRI's, in same areas
  - More RRI's, in new areas
  - Organizational shifts to sustain and institutionalize initial results and learning

# Building Capacity Through Results



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# Contact Information

Nadim Matta

President,

Rapid Results Institute

[nadim@rapidresults.org](mailto:nadim@rapidresults.org)

+1 203 329 5800